

U.S. SMALL BUSINESS ADMINISTRATION  
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE  
**LENDER RANKING**  
(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

	LOANS AS OF:	10/01/2007 thru 01/31/2008			TOP FIVE		
			YTD		RANKING	YTD	
			LOANS		BY CATEGORY	LOANS	
	LENDER			\$AMT			\$AMT
1	INNOVATIVE BANK	PLP	78	\$1,255,000			
2	BANK OF AMERICA	PLP	40	\$1,142,800			
3	PNC BANK, N.A.	PLP	30	\$4,210,000			
4	BRANCH BANKING & TRUST (BB&T)	PLP	20	\$3,390,000	1. The Adams National Bank.	6	\$440,000
5	SUPERIOR FINANCIAL GROUP, LLC	REG	16	\$112,500	2. Capital Bank, N.A	4	\$1,000,000
6	BUSINESS FINANCE GROUP	CDC	15	\$9,113,000	3. SonaBank	3	\$880,000
7	M & T BANK	PLP	12	\$1,240,000	4. Industrial Bank	2	\$2,224,000
8	LATINO ECON. DEV. CORP.	MIC	10	\$137,300	5. EagleBank	1	\$550,000
9	CIT SMALL BUSINESS LENDING	PLP	9	\$5,903,900			
10	CAPITAL ONE FINANCIAL CORP.	PLP	9	\$400,000			
11	WILSHIRE STATE BANK	PLP	8	\$3,583,000	REGIONAL BANKS		
12	ENTERPRISE DEV. GROUP	MIC	8	\$75,500	1. Provident Bank of Maryland	5	\$1,100,000
13	SUNTRUST BANK	PLP	6	\$676,000	2. Sandy Spring Bank	3	\$265,000
14	THE ADAMS NATIONAL BANK	PLP	6	\$440,000	3. Sovereign Bank	2	\$80,000
15	COMMERCE BANK, N.A.	PLP	6	\$400,000	4. Susquehanna Bank	1	\$375,000
16	CHESAPEAKE BUSINESS FIN.CORP	CDC	5	\$3,728,000	5		
17	UNITED CENTRAL BANK	PLP	5	\$2,973,700			
18	PACIFIC CITY BANK	PLP	5	\$2,519,000			
19	NCB, FSB	PLP	5	\$2,235,000	NATIONAL BANKS & NON-BANK LENDERS		
20	WACHOVIA BANK	PLP	5	\$1,422,800	1. Innovative Bank	78	\$1,255,000
21	PROVIDENT BANK OF MARYLAND	PLP	5	\$1,100,000	2. Bank of America	40	\$1,142,800
22	HSBC BANK	PLP	5	\$585,200	3. PNC Bank, N.A.	30	\$4,210,000
23	WHEELER CREEK CDC	MIC	5	\$19,500	4. Branch Banking & Trust	20	\$3,390,000
24	HANMI BANK	PLP	4	\$3,073,000	5. Superior Financial Group	16	\$112,500
25	CAPITAL BANK, N.A.	PLP	4	\$1,000,000			
26	SONABANK N.A.	PLP	3	\$880,000			
27	NEWTEK SMALL BUSINESS FINANCE	PLP	3	\$527,000	CERTIFIED DEVELOPMENT COMPANIES		
28	CITIBANK, N.A.	PLP	3	\$305,000	1. Business Finance Group	15	\$9,113,000
29	SANDY SPRING BANK	PLP	3	\$265,000	2. Chesapeake Business Fin.	5	\$3,728,000
30	INDUSTRIAL BANK, N.A.	PLP	2	\$2,224,000	3. Mid-Atlantic Small Bus.Fin.	1	\$1,025,000
31	FIRST CHATHAM BANK	REG	2	\$1,450,000	4. James River Dev.Corp.	1	\$459,000
32	COMPASS BANK	PLP	2	\$1,143,500	5. Prince George's Co.FSC	1	\$256,000
33	NARA BANK	PLP	2	\$648,000			
34	HOME LOAN INVESTMENT BANK	PLP	2	\$625,000			
35	COMERICA BANK	PLP	2	\$588,500	504 - FIRST TRUST		
36	UNITY BANK	PLP	2	\$435,000	1. Virginia Commerce Bank	3	\$960,000
37	SHINHAN BANK AMERICA	PLP	2	\$270,000	2. Commerce Bank	2	\$2,070,000
38	SOVEREIGN BANK	PLP	2	\$80,000	3. Old Line Bank	2	\$1,962,500
39	UNITED WESTERN BANK	PLP	1	\$1,143,000	4. Hanmi Bank	2	\$1,612,000
40	MID-ATLANTIC SMALL BUS. FINANCE	CDC	1	\$1,025,000	5. Cardinal Bank	2	\$1,546,000
41	EAGLEBANK	PLP	1	\$550,000			
42	JAMES RIVER DEVELOPMENT CORP	CDC	1	\$459,000			
43	TEMECULA VALLEY BANK	PLP	1	\$405,000	MICROLENDERS (MIC)		
44	WOORI AMERICA BANK	PLP	1	\$400,000	1. Latino Econ.Dev. Corp.	10	\$137,300
45	SUSQUEHANNA BANK	PLP	1	\$375,000	2. Enterprise Dev.Group	8	\$75,500
46	COMMUNITY SOUTH BANK	PLP	1	\$340,000	2. Wheeler Creek CDC	5	\$19,500
47	K BANK	PLP	1	\$320,000	3		
48	CENTER BANK	PLP	1	\$290,000	4		
49	PRINCE GEORGE'S COUNTY FSC	CDC	1	\$256,000			
50	SECURITY ONE BANK	REG	1	\$250,000			
51	COMMUNITY WEST BANK	PLP	1	\$216,000			
52	CARDINAL BANK, N.A.	PLP	1	\$200,000	National Bank - Operates in multi-geographic regions		
53	COMMERCEFIRST BANK	PLP	1	\$150,000	Regional Bank - Operates throughout an entire geographic region		
54	ACCESS NATIONAL BANK	PLP	1	\$100,000	i.e., Wash Metro area and adjacent geographic areas		
55	WASHINGTON FIRST BANK	REG	1	\$100,000	Community Bank - Includes all other banks which normally		
56	MAINSTREET BANK	REG	1	\$75,000	operate in smaller geographic territories than		
57	BUSINESS LOAN CENTER (BLX)	PLP	1	\$50,000	do National and Regional Banks		
58	MILLENNIUM BANK, N.A.	PLP	1	\$50,000			
59	ALLIANCE BANK	REG	0	\$0			
60	AMERICAN BANK	REG	0	\$0	Preferred Lenders (PLP) - 24 Hours expedited Loan Processing		
61	ANDREWS FEDERAL CREDIT UNION	REG	0	\$0			
62	ASIA BANK	REG	0	\$0	Regular Lenders (REG) - Not preferred, regular Loan Processing		
63	BANCO POPULAR, N.A.	PLP	0	\$0			
64	BANKANNAPOLIS	REG	0	\$0	Certified Development Companies (CDC)		
65	BUSINESS LENDERS, LLC	PLP	0	\$0	Loan Processing for fixed asset loans (504 Loan Program)		
66	CHB AMERICA BANK	PLP	0	\$0			
67	CHEVY CHASE BANK, FSB	PLP	0	\$0	Micro Lenders (MIC) - Loans up to \$35,000		
68	CITIZENS BANK	PLP	0	\$0			
69	CITY FIRST BANK OF DC, N.A.	PLP	0	\$0			
70	COLOMBO BANK	REG	0	\$0			
71	COMMUNITY BANK OF TRI-COUNTY	REG	0	\$0			
72	COMMUNITY WEST BANK	REG	0	\$0			
73	FIRST BANK	PLP	0	\$0			
74	FIRST NATIONAL BANK OF ARIZONA	PLP	0	\$0	For an electronic copy of this report visit <a href="http://www.sba.gov/dc">www.sba.gov/dc</a> and		
75	FIRST STATE BANK	PLP	0	\$0	click on "Lenders and Program Activities under "What's New?"		
76	FIRST TENNESSEE BANK	PLP	0	\$0			
77	GREATER ATLANTIC BANK	REG	0	\$0			
78	HOWARD BANK	REG	0	\$0			
79	INDEPENDENCE FSB	REG	0	\$0			
80	LEHMAN BROTHERS BANK, FSB	PLP	0	\$0			
81	MAINSTREET LENDER, LLC	PLP	0	\$0			
82	MID-ATLANTIC FED. CREDIT UNION	REG	0	\$0			
83	MONUMENT BANK	REG	0	\$0			
84	OCEAN BANK FSB	PLP	0	\$0			
85	PENTAGON FED CREDIT UNION	REG	0	\$0			
86	POTOMAC BANK OF VIRGINIA	REG	0	\$0			
87	PREFERRED CAPITAL BIDCO, INC.	PLP	0	\$0			
88	RAPPAHANNOCK EDC	CDC	0	\$0			
89	RESOURCE BANK	PLP	0	\$0			
90	STEARNS BANK NA	PLP	0	\$0			
91	TELESIS COMMUNITY CU	REG	0	\$0			
92	THE BUSINESS BANK	REG	0	\$0			
93	THE COLUMBIA BANK	PLP	0	\$0			
94	THE FAUQUIER BANK	REG	0	\$0			
95	THE FREEDOM BANK OF VA	REG	0	\$0			
96	THE HARBOR BANK OF MARYLAND	PLP	0	\$0			
97	UNITED BANK	PLP	0	\$0			
98	UNITI BANK	PLP	0	\$0			
99	UPS CAPITAL BUSINESS CREDIT	PLP	0	\$0			
100	URBAN TRUST BANK	REG	0	\$0			
101	VIRGINIA COMMERCE BANK	PLP	0	\$0			
102	WACIF	MIC	0	\$0			
103	WASHINGTON SAVINGS BANK	REG	0	\$0			
104	WELLS FARGO, N.A.	PLP	0	\$0			
	GRAND TOTAL		371	\$66,930,200			

Preferred Lending Program (PLP)-Lender receives a loan guaranty decision from SBA within 24 hours.  
Certified Development Company (CDC)-Provides long term, fixed rate financing for major fixed assets, such as land and buildings.